

June 29, 2018

## **Letter of Appreciation and Commendation**

To whom it may concern,

I am the owner of a 400' tall radio tower that provides service for a local few tenants, as well as Verizon Wireless. Over the years I have been contacted numerous times asking to purchase various aspects of this property; the Verizon contract, the entire tower, or various combinations of shared ownership. I have entertained a few offers for a brief time, but hadn't ever gotten very serious about selling.

About mid-April of this year I received a call from Alan Washizaki, who identified himself as being with AP Wireless, and express interest in purchasing just the Verizon contract portion of the asset.

As of yesterday, AP Wireless is the new owner of this Verizon contract.

I am writing this to express my sincere appreciation for Alan, and how smoothly the entire process went from initiation to execution. Alan was (is) personable, and therefore instilled confidence in me towards himself and AP Wireless while in the beginning stages of this lengthy process. We exchanged countless phone calls and emails over the last 2 ½ months. He kept me very well informed of expectations, and followed up on every need and consideration via phone, text or email. There were no surprises or disappointments. Any misunderstandings were dealt with promptly and efficiently, and were revealed to be just that, a misunderstanding. All had been clarified beforehand, but I had forgotten a detail or two. If the process was a little more lengthy than "normal", it would have been because of the attorney that I had engaged. They were very thorough it seemed, maybe excessively so. But all in all, everyone played well together, with Alan leading the symphony.

So I thank AP Wireless for purchasing this contract, and especially Alan Washizaki whom initiated this opportunity and ultimately brought it to pass!

Sincerely,  
Gerald (Gary) Stull